

# THE BEST WAY TO BUILD OUT A GREAT COMPANY Is From Within

While most PE firms build value through leverage and cutting costs, we grow businesses organically—from the inside out. We believe in collaboration—

***guiding our CEOs, not commanding them.***

We nurture the culture and champion expansion over acquisition. We support the development of new high-value solutions and

investment in talent management capabilities. We never forget that the most valuable assets are the ones that walk out the door every night.

And from 30+ years of successful experience, we know that great relationships and the best ideas ultimately drive revenue and equity value and help entrepreneurs realize their dreams.

## When You Partner With RLH, You Get:

- A 30+ year referenceable heritage of fulfilled commitments.
- A cohesive team averaging 19 years of private equity experience and 13 years at our firm.
- The RLH Playbook, a proprietary system for helping our companies become more valuable—a proven framework for repeatable operating success based on our decades of experience.

**IF YOU'RE  
SERIOUS  
ABOUT RLH,  
MAKE THE CALL:**

**LOS ANGELES OFFICE**  
310.405.7200  
10900 Wilshire Blvd., Suite 850  
Los Angeles, CA 90024

**ORANGE COUNTY OFFICE**  
949.428.2200  
18300 Von Karman Ave., Suite 730  
Irvine, CA 92612

**CHICAGO OFFICE**  
312.281.7987  
300 East 5th St., Suite 300  
Naperville, IL 60563

Or visit us at:  
***RLHequity.com***

## WE PARTNER WITH PEOPLE AND COMPANIES THAT:

Have \$20-200M in annual revenue.

Generate annual EBITDA  
from \$5-20M.

Operate in the Business Services,  
Healthcare, and Government  
Services sectors.

Seek to continue to lead their business,  
learn from our insights, and retain  
significant ownership.

## BUSINESS SERVICES

### CLARITY INSIGHTS

The largest pure-play US-only data analytics consultancy. Helps clients increase revenue and improve operations by discovering insights within terabytes of raw data. Clients include Facebook and Apple.

[www.clarity-us.com](http://www.clarity-us.com)

### INSPIRAGE

Oracle Platinum Implementation Partner for high-value supply chain management software applications. Over 300 consultants helping diverse blue chip enterprise clients attain superior visibility into, and coordination of, all steps in the supply chain.

[www.inspirage.com](http://www.inspirage.com)

### UTEGRATION

Leading pure-play IT consultancy for the utility sector. Helps clients deploy sophisticated software that enhances customer satisfaction, achieves regulatory mandates, manages networks of advanced meters, and provides valuable data about resource usage.

[www.utegration.com](http://www.utegration.com)

### MONDO

Award-winning national provider of top technical talent for enterprise clients' digital marketing, business intelligence, and CRM initiatives across social, mobile, cloud, and desktop platforms.

[www.mondo.com](http://www.mondo.com)

## HEALTHCARE

### SILVERADO SENIOR LIVING

The world leader in providing superior quality of life for individuals with Alzheimer's, Parkinson's, and other dementia - rewarding results achieved by Silverado across residential communities, home care settings, and hospice.

[www.silveradosenior.com](http://www.silveradosenior.com)

### AVELLA SPECIALTY PHARMACY

The largest privately-held specialty pharmacy in the US. Offers mail order, compounding, and retail pharmacy services across multiple disease states, with a focus on patient education, adjudication expertise, and clinical knowledge.

[www.avella.com](http://www.avella.com)

### THE CHARTIS GROUP

A leading advisory firm that provides hospitals and integrated delivery networks with strategic planning, accountable care, clinical transformation, analytics, and information technology consulting services to improve healthcare delivery.

[www.chartis.com](http://www.chartis.com)

### PATIENT CARE AMERICA

Compounding pharmacy with national coverage, providing patient-specific treatments and related clinical assistance needed by individuals with end-stage renal disease, congestive heart failure, and other chronic conditions.

[www.pcacorp.com](http://www.pcacorp.com)

### REPRESENTATIVE PAST INVESTMENTS

#### Business Services

Bluewolf Group  
Creative Circle  
CyberCoders  
Foundstone  
Tetra Tech

Data Processing Resources Corp.

#### Healthcare

maxIT Healthcare  
ABB ConCise  
Cymetrix

#### Government Services

Secure Mission Solutions  
ITS Corporation